



Tafika Community Forest Program



BANKABLE
NATURE
SOLUTIONS

Project Acceleration Series



iNovaland

Project introduction and context (1)

WHO:

1,000,000
Meals

TAFIKA



Zambia and
Malawi
Community
Partnership

18,000
Volunteers

THE SCOTSMAN

500+
Villages



200+
Sports teams

SA Forestry
ONLINE

Scottish Government
Riaghaltas na h-Alba



classrooms
for malawi



smile
malawi
Keep the smile alive

mary's
meals



formidablejoy



Project introduction and context (2)

WHY:

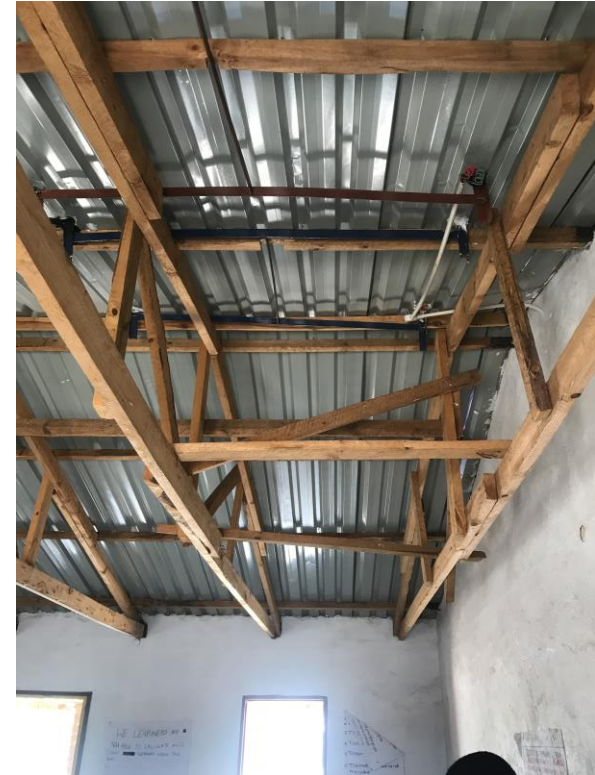


\$12Bn
Malawi GDP

10m
Under 20's

96%
Cook on wood

£1
Daily wage



Project introduction and context (3)

WHAT:

- Fix their own problems
- Hand Up not Hand Out
- Viable Businesses at Meaningful Scale

100

People

70

Ideas

3

Short - medium
- long

1

BIG Idea

Project introduction and context (4)

HOW:



30 acres
(12ha site)

15 years
Revolving cycle

19,000
Now planted



2 acres
per year

£40k+
Annual income

Project introduction and context (5)

HOW:

$$\begin{array}{c} \text{£1000} \\ \text{Invested} \end{array} = \begin{array}{c} 10 \\ \text{Trees} \end{array} \times \begin{array}{c} 10 \\ \text{Crop cycles} \end{array}$$

$$\begin{array}{c} \text{£24,380} \\ \text{Trees traded} \end{array} + \begin{array}{c} \text{£20,120} \\ \text{Polytunnel costs} \end{array} = \begin{array}{c} \text{£44,500} \\ \text{Project cost} \end{array}$$

Long term time vision

SO WHAT?

1. Do this again with Tafika
2. Replication of the existing model with other community groups
3. Pass on knowledge so other NGOs/CBOs can formulate an exit plan
4. Stress testing the scalability of the existing Tafika model

How do you plan to get there?

What?

- Demonstrate a successful pilot project in order to build a story we can tell through trade publications / industry events
- Publish our Business Plan

Why?

- In order to attract additional investor who is willing to clone the model
- To encourage other communities and NGOs / CBOs to follow suit

Is that All?

- We want to attract additional expert advice and mentorship to:
- Fine tune the existing model (e.g. intercropping in the early years)
- Develop the BAU process for cropping (e.g. saw mill solutions)
- Tell us what we have missed – lots of known unknowns

What are the main challenges?

Culture

Volunteer



Employee

Practical

Land Ownership

Weather

Scaling Issues

Financial

Cash In

Value Creation

Cash Out

Questions you pose to the group

2 Questions:

1. How should we design our next project to scale up and attract an external investor ?
2. Is it possible to do community forestry at a larger scale – what are the key factors to consider ?