

## PROJECT



	NATURE SOLUTIONS	Acceleration Series INOValand	
	Tafika Community Forest		
	Name	You might try Your contribution	
	Malumbo Munthali - Tafika Org.	Tour contribution	
	Keiron Brand	I think the model is really interesting and it has many revenue streams. It would be good to review each stream and understand what the needs of the local communities (in order to understand how much to price at that level) and then what options exist to sell to other areas (at a cost plus model).  Understanding the various profit streams can help to build a long term business model, and move from volunteers to paid staff. I think having some profitable offtakers would help the scaling of the model.	
	Malumbo Munthali - Tafika Org.	We are currently in lessons learnt stage and not yet sharing lessons learnt	
	Keiron Brand	It would be good to check out: - https://www.africa.terramatch.org/ - https://www.africaeats.com/	
	Nina Maqami	https://i4n.ch/i4n-award/ perhaps useful to reach out, if not for pitching then for guidance	
	Malumbo Munthali - Tafika Org.	Scaling up depends on past track records, transperency and accountability to attract big investors as they are mainly interested in big ventures, Carbon sales for communities is tough on verification process, brokers and no current regulations not yet set.	
	Nina Maqami	https://komaza.com/ - Kenya business carbon capture in smallholder farming. They started very small and v fast growth	
	Malumbo Munthali - Tafika Org.	Challenges for pioneers like Tafika need this interaction to modify the principles of the model	
	Malumbo Munthali - Tafika Org.	There is need to mitigate risks such as drought mitigation using indegenous trees, irrigation of solar pumpds in greenhouse incorporated on the forests	
	Malumbo Munthali - Tafika Org.	There is need to provide a program track record	
	Alex Kyabawami	Please get in touch at alex.kyabawampi@newforests.eartth	
	Nina Maqami	https://forliance.com/nature-based-project-development/project-development on project development and link to offsetting expertise.	
		From 2021 but informative on smallholder forestry, featuring Komaza	

	https://www.climatefinancelab.org/events/webinar-investing-in-smallholders-regenerative-practices/
	MasterCard Foundation: https://frp.org/challenge-fund/the-agribusiness-challenge-fund
	https://growahead.org/apply-for-funding/
	Crowdfinancing <a href="https://fairventures.earth/projects/">https://fairventures.earth/projects/</a> . (Indonesia focus but still worth checking out for resources and BM)
	https://forminternational.nl/about-us/ based in the Netherlands w extensive experience across Africa (happy to connect to Tom Durang if potentially helpful https://www.linkedin.com/in/tom-durang-b533913a/
Nicholas Fong (PbN)	African Parks recently developed a sustainable financing model called Verifiable Nature Unit (VNU). This was piloted in Malawi. Perhaps another example that could be considered to finance the restoration activities aside from carbon or biodiversity credits scheme. In this case the mechanism and model is developed by African Parks and they manage and sell the VNU to willing buyer. https://www.africanparks.org/developing-new-currency-nature#:~:text=In%20this%20spirit%2C%20African% 20Parks,Verifiable%20Nature%20Unit%20(VNU).&text=The%20primary%20objective%20of%20these, competitive%20form%20of%20land%20use.
Nicholas Fong (PbN)	Empower the existing community-based enterprise through a membership model, where members contribute an annual fee. This self-managed enterprise will specialize in nursery management and tree planting, providing valuable training to its members in these areas. Members actively engaged in the nursery operations and tree planting initiatives will receive compensation that reflects their efforts and complies with legal standards.  The enterprise's profits will be equitably distributed among members, fostering a sense of ownership and shared purpose. The collection of membership fees is critical to sustaining the enterprise, covering day-to-day operations, administrative costs, and other expenses essential to the enterprise's smooth functioning.  To ensure financial resilience and autonomy, the enterprise will independently manage funding from
	various sources, regardless of size. This approach not only empowers the community but also promotes environmental stewardship and sustainable development within the community.